## ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY

Approved by: Pharmacy Council of India, New Delhi & Affiliated to The Tamilnadu Dr. M.G.R Medical University, Chennai.

Ethirmedu, B. Komarapalayam - 638183, Namakkal Dist. Tamilnadu, India.

Website: www.jkkmmrfpharmacy.edu.in/e.mail: principal@jkkmmrfpharmacy.edu.in Contact No: +919789456750, +919943066944, +919943069944

> Dr. N. SENTHILKUMAR, Ph.D., Principal

ADD ON COURSE	ADVERTISING AND MARKETING COMMUNICATIONS
DEPARTMENT	PHARMACEUTICS
ACADEMIC YEAR	2023-2024
DATE	12/06/2023 To 16/06/2023
VENUE	SEMINAR HALL

#### REPORT

No. of students enrolled: 60

No. of students certified: 56

No. of students absent: 04

#### **OBJECTIVE OF THE COURSE**

The objective of this value-added Ensure that the target audience is aware of the product or service. Create and sustain demand and preference for the product. Shorten the sales cycle and Measure customer attitudes and behaviours.

#### LEARNING OUTCOMES FROM THE COURSE

- Perform a market segmentation analysis to identify the organization's target market.
- Collaborate in the development of advertising and marketing communications material in compliance with current Canadian legislation, industry standards and business practice
- Contribute to planning, implementing, monitoring and evaluating projects by applying the principles of project management.
- Incorporate concepts of social, environmental and economic sustainability in the development of marketing communications strategies.

PROGRAMME CO-ORDINATOR

PRINCIPAL
Dr. N.SENTHILKUMAR,
PRINCIPAL,

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> Dr. N. SENTHILKUMAR, Ph.D., Principal

REF.NO: JKKM/PHARM/CEU/REQ/2023/001

DATE: 17/04/2023

#### From

Department of Pharmaceutics,

JKKMMRF'S Annai JKK Sampoorani Ammal College of Pharmacy.

Komarapalayam, Namakkal [Dist.]

Tamil Nadu, PIN: 638183.

To

The principal,

JKKMMRF'S Annai JKK Sampoorani Ammal College of Pharmacy.

Komarapalayam, Namakkal [Dist.]

Tamil Nadu, PIN: 638183.

Subject: Letter for requesting Permission to Conduct an ADD ON COURSE regarding:

#### Respected Sir,

We are writing this letter to request permission to conduct an add-on course in the SEMINAR HALL on 12/06/2023 to 16/06/2023. We wish to conduct an add-on course regarding the title Advertising and Marketing Communications. We request you to kindly permit to conduct add-on course program as this would be a great opportunity for Students to learn and that would help a great deal to shape the students.

Looking forward to hearing from you.

Thank you,

Yours sincerely,

Programme co-ordinator

Dr. N.SENTHILKUMAR, PRINCIPAL.

JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION MANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY, ETHIRMEDU, MOJMARAPALAYAM - 638 183,

NAMAKKAL DISTRICT, TAMILNADU.



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> Dr. N. SENTHILKUMAR, Ph.D., Principal

> > DATE: 18/04/2023

#### **CIRCULAR**

This is informed to the B.Pharm, M. Pharm & Pharm. D Students that the following value-added course can be conducted by the Department of Pharmaceutics, JKKMMRF'S ANNAI JKK SAMPOORANIAMMAL COLLEGE OF PHARACY, KOMARAPALAYAM and it will be commenced as per the schedule:

COURE NAME	SCHEDULE	DURATION	VENUE	RESOURCE PERSON
ADVERTISING AND MARKETING COMMUNICATIONS	12/06/2023 To 16/06/2023	30 HOURS	SEMINAR HALL	Dr.V.SURESH Mr.K.JAGANATHAN

All the above-mentioned students must enrol and actively participate in the course without fail.

NOTE: Certificates should be issued to all the students after completion of the course and examination.

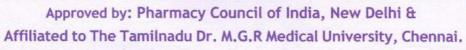
PROGRAMME CO-ORDINATOR

HALAGUMAY A COLICE OF BHARMAN A CONTROL OF BHARMAN

RRINCIPAL

Dr. N.SENTHILKUMAR, PRINCIPAL

## ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY



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ADD ON COURSE	ADVERTISING AND MARKETING COMMUNICATIONS
DEPARTMENT	PHARMACEUTICS
ACADEMIC YEAR	2023-2024
DATE	12/06/2023 To 16/06/2023
VENUE	SEMINAR HALL

#### **SYLLABUS**

DATE	HOURS	TOPIC	SUBTOPICS	RESOURCE PERSON	
12/06/2023	6 HOURS		Introduced to advertising and marketing communications	Dr.V.SURESH	
12/00/2023	OHOURS		Integrated marketing communications planning		
13/06/2023	6 HOURS		Professional Presentation Skills	Mr.K.JAGANATHAN	
13/00/2023	OHOURS		Components of the marketing plan		
14/06/2023	2023 6 HOURS Advertising And Marketing		Fundamentals of graphic design for advertising and marketing communications	Dr.V.SURESH	
		Communications	Digital media marketing		
15/06/2023	6 HOURS		Social media for marketing and advertising in a business environment	Mr.K.JAGANATHAN	
			Graphic Design Fundamentals		
16/06/2023	6 HOURS		Communications plans and materials	Dr.V.SURESH	
	- Hooks		Digital Marketing and Analytics	Mr.K.JAGANATHAN	

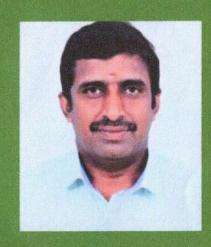


Dr. N.SENTHILKUMAR, PRINCIPAL,

## **RESOURCH PERSON**



Dr. V. Suresh, M.Pharm,Ph.D., Professor



Mr.K.Jaganathan, M.Pharr Associate Professor

VENUE: SEMINAR HALL

DATE: 12/06/2023 To 16/06/2023

TIME: 09.30 AM TO 4.30 PM

ORGANIZING COMMITTEE
DEPARTMENT OF
PHARMACEUTICS

- · Dr.B.Senthilkumar
- Mr.A.Sheik Alisha
- Mrs.S.Kavibharathi
- Mrs.S.Sangeetha

#### SUB TITLE

- Introduction to advertising and marketing communications
- Integrated marketing communications planning
- Professional Presentation Skills
- Components of the marketing plan
- Fundamentals of graphic design
- RESPONITE Media marketing
- MA COLO CAI media
- . General ic Design Fundamentals
- 0010 Communications plans
  - Digital Marketing and Analytics





JKKMMRF'S ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY KOMARAPALAYAM

DEPARTMENT OF PHARMACEUTICS

MARK THILL SEDICAL RESEARCH FOUNDATION
ANNALISK SAMPODRAMI AMMAL COLLEGE OF PHARMACY
OMMUET IN AMAZINAL DISTRICT, TAMILINADU.

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DEPARTMENT	PHARMACEUTICS
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#### RESOURCE PERSON PROFILE



Sulv.

Name

Dr.V.Suresh, M.Pharm, Ph.D.,

Designation

Professor

Department

Department of Pharmacology

Organization

JKKMMRF'S Annai JKK Sampoorani Ammal

college of Pharmacy, Komarapalayam.

Phone Number

9789456750

Email Id

velayuthamsuresh79@gmail.com

Qualification

M.Pharm, Ph.D.,

Dr. N.SENTHILKUMAR, PRINCIPAL,

JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY, ETHIRMEDU. KOMARAPALAYAM - 638 183,

NAMADONAL DISTRICT, TAMILNADU.



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DEPARTMENT	PHARMACEUTICS
ACADEMIC YEAR	2023-2024
DATE	12/06/2023 To 16/06/2023
VENUE	SEMINAR HALL

#### RESOURCE PERSON PROFILE



Phylinder

Name

: Mr.K.Jaganathan, M.Pharm.,

Designation

Associate Professor

Department

Department of Pharmaceutics

Organization

JKKMMRF'S Annai JKK Sampoorani Ammal

college of Pharmacy, Komarapalayam.

Phone Number:

9789456750

Email Id

jaganjkkm2022@gmail.Com

Qualification

M.Pharm



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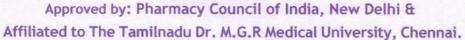
#### LIST OF STUDENTS ENROLLED FOR THE COURSE

S.NO	REG.NO	STUDENT NAME	COURSE	SIGNATURE
1	380021507510	JOHN BERLIN JOE J U	III PHARM D	John Rehidija.
2	380021507511	KANIMOZHI K	III PHARM D	(hotel)
3	380021507512	KARTHICK J	III PHARM D	3. Koorbrick
4	380021507513	KAVIYA R	III PHARM D	kaviya,
5	380021507514	KIRANKUMARN V	III PHARM D	kaviya,
6	380021507515	MOHANRASU P	III PHARM D	Wh.
7	380021507516	MOHIT R	III PHARM D	116.
8	380021507517	PARTHASARATHY S	III PHARM D	ParSanley
9	380020507504	DHANUSHKUMAR S	IV PHARM D	Chank Kunte
10	380020507505	EDWIN V REJI	IV PHARM D	A.
11	380020507506	FALAHUDDHARAIN R	IV PHARM D	Kalahdeur
12	380020507507	GEHESH S V	IV PHARM D	Cabins
13	380020507508	GUNASEKAR M	IV PHARM D	Gunselan.
14	380020507509	KALAIKARUNA K	IV PHARM D	K-j-Lm-ey
MEDICA	380020507510	KARTHIKEYAN K	N PHARM D	talkere.

Komarapalayam

Dr. N.SENTHILKUMAR, PRINCIPAL,





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Dr. N. SENTHILKUMAR, Ph.D.,

Principal

16	380020507511	KEERTHI VASAN A	IV PHARM D	Cookern
17	380020507526	SURYA R	IV PHARM D	C. Y.C.
18	380020507527	SURYA S	IV PHARM D	Loise
19	380020507528	TAMILARASAN P	IV PHARM D	TandAra 11
20	380020507529	VASANTH KUMAR C	IV PHARM D	Wantonur
21	380020507530	VINYA BHAGATH B	IV PHARM D	Vuny banth B
22	381910402	ALSHADA SHARF	V PHARM D	Very buth B
23	381910403	ANCY B	V PHARM D	Arand B
24	381910404	ARCHANA B	V PHARM D	Amon-b
25	381910405	BALAJI S	V PHARM D	ROJ.
26	381910406	BHARATH M	V PHARM D	slowhy
27	381910407	DHILIP KUMAR M	V PHARM D	DALLE
28	381910408	DONY D	V PHARM D	dony D.
29	381810425	PAPITHA S	VI PHARM D	Papethe
30	381810426	PRAVEEN N	VI PHARM D	Place
31	381810427	RESHMA P VARGHESE	VI PHARM D	Res Vanas
32	381810428	SHAFRIN FATHIMA A S	VI PHARM D	Station Got in
33	381810429	N THIRUMURUGAN	VI PHARM D	Copy .
34	381810430	VENKATESH A	VI PHARM D	vestardish
35	560023507501	AARTHI R	SEM-I B.PHARM	Ambi R
36	560023507502	ABITHA S	SEM-I B.PHARM	Anti R. Agathos
37	560023507503	AJAY KRISHNA M	SEM-I B.PHARM	AJ-Kml
38	560023507504	ANANDH A	SEM-I B.PHARM	Annold A
39	(2)	KAJENDHIRAN P	SEM-III B.PHARM	Rogendoen
18	Komarapalayam S	OUN	PRINCIPAL,	

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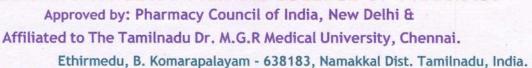
> Dr. N. SENTHILKUMAR, Ph.D., Principal

40	560022507533	KANISHKAR SHASATIVEL S	SEM-III B.PHARM	Kensh Salth Int
41	560022507534	KANNAN M	SEM-III B.PHARM	Paras
42	560022507535	KAVIYA R	SEM-III B.PHARM	Kound
43	560022507536	KAVIYA S	SEM-III B.PHARM	Laure -
44	560022507537	KISHORE S	SEM-III B.PHARM	Kill 2
45	560022507538	LAVANYA M	SEM-III B.PHARM	Lavay a-
46	560022507539	MADHAN M	SEM-III B.PHARM	Mary
47	560022507540	MAHARANJANI T	SEM-III B.PHARM	Meheran
48	560021507512	BARNEDO P	SEM-IV B.PHARM	Barnoide
49	560021507513	DEEPAK M	SEM-IV B.PHARM	Deel
50	560021507514	DHANUSH A	SEM-IV B.PHARM	Thankla A.
51	560021507515	DHANUSHKUMAR P	SEM-IV B.PHARM	1 Portan
52	560021507516	DHARSANA K	SEM-IV B.PHARM	·k. ola
53	560021507517	DHARSHINI S	SEM-IV B.PHARM	Omes.
54	560021507518	DHINA S	SEM-IV B.PHARM	Delena
55	560021507519	DHIVYA S	SEM-IV B.PHARM	Dring &
56	560021507520	EDWIN THOMAS G	SEM-IV B.PHARM	The state of the s
57	261123507501	BHAVATHARANI R	SEM-I M.PHARM (PHARMACEUTICS)	Bhara travain-
58	261123507502	CHANDANKUMAR V	SEM-I M.PHARM (PHARMACEUTICS)	dell
59	261123507503	DEEPAPRIYA K	SEM-I M.PHARM (PHARMACEUTICS)	Becompro
60	261123507504	HARIHARAN M	SEM-I M.PHARM (PHARMACEUTICS)	La de Jaron

PROGRAMME CO-ORDINATOR



## ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY



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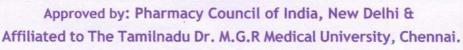
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#### STUDENTS ATTENDANCE

S.NO	REG.NO	STUDENT NAME	COURSE	12/06/2023	13/06/2023	14/06/2023	15/06/2023	16/06/2023
1	380021507510	JOHN BERLIN JOE J U	III PHARM D	1	1	1	1	1
2	380021507511	KANIMOZHI K	III PHARM D	1	1	1	1	1
3	380021507512	KARTHICK J	III PHARM D	1	1	1	1	1
4	380021507513	KAVIYA R	III PHARM D	1	1	1	1	1
5	380021507514	KIRANKUMARN V	III PHARM D	1	1	1	1	1
6	380021507515	MOHANRASU P	III PHARM D	1	1	1	1	1
7	380021507516	MOHIT R	III PHARM D	1	1	1	1	1
8	380021507517	PARTHASARATHY S	III PHARM D	1	1	1	1	1
9	380020507504	DHANUSHKUMAR S	IV PHARM D	1	1	1	1	1
10	380020507505	EDWIN V REJI	IV PHARM D	1	1	1	1	1
11	380020507506	FALAHUDDHARAIN R	IV PHARM D	1	1	A	A	Α
12	380020507507	GEHESH S V	IV PHARM D	1	1	1	1	1
13	380020507508	GUNASEKAR M	IV PHARM D	1	1	1	1	1
14	380020507509	KALAIKARUNA K	PHARM D	X	SWA	N,	1	1

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22507532	KAJENDHIRAN P	SEM-III B.PHARM	1	1	A	A	A
22507533	KANISHKAR SHASATIVEL S	SEM-III B.PHARM	1	1	1	1	1
22507534	KANNAN M	SEM-III B.PHARM	1	1	1	1	1
22507535	KAVIYA R	SEM-III B.PHARM	1	1	1	1	1
22507536	KAVIYA S	SEM-III B.PHARM	1	1	1	1	1
22507537	KISHORE S	SEM-III B.PHARM	1	1	1	1	1
022507538	LAVANYA M	SEM-III B.PHARM	1	1	1	1	1
22507539	MADHAN M	SEM-III B.PHARM	1	1	1	1	1
022507540	MAHARANJANI T	SEM-III B.PHARM	1	1	7	1	1
021507512	BARNEDO P	SEM-IV B.PHARM	1	1	1	1	1
21507513	DEEPAK M	SEM-IV B.PHARM	1	1	1	1	1
021507514	DHANUSH A	SEM-IV B.PHARM	1	1	1	1	1
21507515	DHANUSHKUMAR P	SEM-IV B.PHARM	1	1	1	1	1
21507516	DHARSANA K	SEM-IV B.PHARM	1	1	1	1	1
21507517	DHARSHINI S	SEM-IV B.PHARM	1	1	1	1	1
21507518	DHINA S	SEM-IV B.PHARM	1	1	1	1	1
21507519	DHIVYA S	SEM-IV B.PHARM	1	1	1	1	1
21507520	EDWIN THOMAS G	SEM-IV B.PHARM	1	1	1	1	1
23507501	BHAVATHARANI R	SEM-I M.PHARM (PHARMACEUTICS)	1	1	1	1	1
23507502	CHANDANKUMAR V	SEM-I M.PHARM	1	1	1	1	1
23507503	DEEPAPRIYA K	SEM-I M.PHARM	1	A	1	A	A
23507504		SEM-I M.PHARM	1	1	1	1	1
12350	7503	7503 DEEPAPRIYA K	7503 DEEPAPRIYA K  (PHARMACEUTICS)  SEM-I M.PHARM (PHARMACEUTICS)  SEM-I M.PHARM (PHARMACEUTICS)	7503 DEEPAPRIYA K  SEM-I M.PHARM (PHARMACEUTICS)  SEM-I M.PHARM (PHARMACEUTICS)  SEM-I M.PHARM (PHARMACEUTICS)	7503 DEEPAPRIYA K  SEM-I M.PHARM (PHARMACEUTICS)  (PHARMACEUTICS)  A  7504 HARIHARAN M  (PHARMACEUTICS)  (PHARMACEUTICS)  (PHARMACEUTICS)	7503 DEEPAPRIYA K  SEM-I M.PHARM (PHARMACEUTICS)  (PHARMACEUTICS)  A  /  / / / / / / / / / / / / / / / /	7503 DEEPAPRIYA K  SEM-I M.PHARM (PHARMACEUTICS)  (PHARMACEUTICS)  A  A  7504 HARIHARAN M  (PHARMACEUTICS)  (PHARMACEUTICS)  (PHARMACEUTICS)  (PHARMACEUTICS)  (PHARMACEUTICS)

Dr. N.SENTHILKUMAR, PRINCIPAL,

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15	380020507510	KARTHIKEYAN K	IV PHARM D	1	1	7	1	1
16	380020507511	KEERTHI VASAN A	IV PHARM D	1	1	1	1	1
17	380020507526	SURYA R	IV PHARM D	1	1	1	1	1
18	380020507527	SURYA S	IV PHARM D	1	1	1	1	1
19	380020507528	TAMILARASAN P	IV PHARM D	1	1	1	1	1
20	380020507529	VASANTH KUMAR C	IV PHARM D	1	1	1	1	1
21	380020507530	VINYA BHAGATH B	IV PHARM D	1	1	1	1	1
22	381910402	ALSHADA SHARF	V PHARM D	1	1	1	1	1
23	381910403	ANCY B	V PHARM D	1	1	1	1	1
24	381910404	ARCHANA B	V PHARM D	1	1	1	1	1
25	381910405	BALAJI S	V PHARM D	1	1	1	1	1
26	381910406	BHARATH M	V PHARM D	1	A	A	A	A
27	381910407	DHILIP KUMAR M	V PHARM D	1	1	1	1	1
28	381910408	DONY D	V PHARM D	1	1	,	1	1
29	381810425	PAPITHA S	VI PHARM D	1	1	1	1	1
30	381810426	PRAVEEN N	VI PHARM D	1	1	1	1	1
31	381810427	RESHMA P VARGHESE	VI PHARM D	1	1	1	/	1
32	381810428	SHAFRIN FATHIMA A S	VI PHARM D	1	1	1	1	1
33	381810429	N THIRUMURUGAN	VI PHARM D	1	1	1	1	1
34	381810430	VENKATESH A	VI PHARM D	,	1	1	1	1
35	560023507501	AARTHI R	SEM-I B.PHARM	,	1	,	1	1
36	560023507502	ABITHA S	SEM-I B.PHARM	1	1	1	1	1
37	560023507503	AJAY KRISHNA M	SEM-I B.PHARM	1	1	1/	1	1
38	560023507504	ANANDH A	SSM-I B.PHARM	1(,	Haw	HY.	1	

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## ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY



Ethirmedu, B. Komarapalayam - 638183, Namakkal Dist. Tamilnadu, India.

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#### ADD ON COURSE - STUDENT ANSWER SHEET

ADD – ON COURSE TITLE	ADVERTISING AND MARKETING COMMUNICATIONS			
NAME OF THE STUDENT	M. Deepak.			
DATE	16/06/2023			
REGISTER NO	560021507513.			
COURSE/ YEAR/ SEM	II B. Pharm IV sem	MARKS OBTAINED: 48		
SIGNATURE:	STUDENT: H. Despark.	STAFF:		

**DURATION: 01:00 HOUR** 

**MAXIMUM MARKS: 50** 

#### **EACH QUESTION CARRIES 2 MARKS**

- 1. Advertisement is a mass communication, it addresses the masses and it is a form of communication
  - a) Personal
  - W Non- personal
  - c) Direct
  - d) Indirect
- 2. If the price of following product were increased, its demand would remain inelastic
  - a) Computer
  - b) Petrol
  - c) Apparel
  - d) Gold
- 3. Creation of advertisement by an advertising agency involves activities like
  - a) Copy writing
  - b) Drawing photographs
  - c) Making illustration

All the above



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1.D.,

	Dr. N. SENTHILKUMAR, Pi
4.	Which of the following is not a technique of demand forecasting?
	a) Delphi technique
	b) Correction analysis
	c) Direct derivation
	Chi-square analysis
5.	If a firm advertises its own products in a magazine, this would be a /an
	Direct advertising effort
	b) Indirect advertising effort
	c) Both A and B
	d) Neither A and B
6.	Brand identify is followed bywhich I reflection of what marketers plan to send to the
	public.
	a) Brand value
	Brand image
	c) Advertising
	d) Brand personality
7.	To develop which of the following do large agencies often have higher staff strength?
	a) Develop the strategy
	b) Conduct research
	c) Create advertisement
	All the above
8.	Which of the following establishes relationship between clients and business entrepreneurs?
	a) Market
	Advertising agency
	c) Planning
	d) Products
9.	Which of the following form of a process of advertising management?
	a) Media strategy
	Message development strategy

c) Evaluation of overall effectiveness of the advertising effort Dr. N.SENTHILKUMAR,

d) All of the above

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- 10. Addressable media are used
  - a) For two-way communication
  - To deliver customised marketing message to identifiable prospects
    - c) For social media
    - d) None of the above
- 11. Which of the following is an example of product research?
  - a) Packaging research
  - b) Competitive product studies
  - c) New product acceptance and potential
  - All the above
- 12. The last stage of a PLC is
  - a) Maturity
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  - c) Introduction
  - d) Growth
- 13. Media research is a part of
  - a) Evaluating advertising research
  - Strategic advertising research
    - c) Marketing research
    - d) None of the above
- 14. Which of the following is not a part of the communication mix?
  - a) PR
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- 15. Advertising involves dissemination of information about a product or service to induce people to take actions beneficial to
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16. If the aim of promotion to introduce a new consumer product is to achieve high awareness levels,
the firm will most likely make heavy use ofin the promotion mix.
Advertising
b) Sales promotion
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None of the above
17. Which of the following is step in marketing process?
a) Finding a need
b) Conducting research
c) Setting a price and do mark testing
All the above
18. A mix of different communication tools has a better chance of achieving
a) Objectives
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d) Effectiveness
19. The final marketing mix should be decided according to
a) The commands of the top brass
b) Need of the marketing manager
Results of MR surveys and interviews of prospective clients
d) Limitation imposed by the promotion mix and product mix
20. The second press commission examined
a) Ownership patterns
b) Delinking and diffusion of ownership & control
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Both A and B
21. The ultimate goal of integrated marketing communication is to
a) Increase brand awareness
Affect the behaviour of the targeted audience
c) Learn how to outsell the competition A

d) Lower production costs

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22.	What does n	nanagement of advertisement need to play its role and perform its functions
	successfully?	
	a)	Market
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23.	Marketing con	mmunicators can most effectively gain the consumer's attention by creating message
	that truly appo	eal to their needs for
	an	Product- relevant information
	b)	Positioning relevant information
	c)	Demographic relevant information
	d)	Sensory simulation
24.	Which of the	following is NOT an activity performed in developing the media strategy?
	an	Determining the advertising budget
	b)	Selecting the target audience
	c)	Specifying media objectives
	d)	Selecting media categories and vehicles
25.	Is	the design of a strategy that shows how investments in advertising time and space
	will contribut	e to the achievement of marketing objectives
	(a)	Media planning
	b)	Marketing planning
	c	Communications planning
	d	Continuity planning



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**DURATION: 01:00 HOUR** 

**MAXIMUM MARKS: 50** 

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  - c) Agency
  - d) Products



Dr. N.SENTHILKUMAR,
PRINCIPAL,
JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION
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23.	Marketing co	mmunicators can most effectively gain the consumer's attention by creating message
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	d	) Continuity planning



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PRINCIPAL,
JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION
ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY,
ETHIRMEDU, KOMARARAI AYAN 520 193,
NAMAKKAL DISTANCI, INJURIANA.

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ADD ON COURSE	ADVERTISING AND MARKETING COMMUNICATIONS
DEPARTMENT	PHARMACEUTICS
ACADEMIC YEAR	2023-2024
DATE	12/06/2023 To 16/06/2023
VENUE	SEMINAR HALL

#### MARK STATEMENT

S.NO	REG	NAME	COURSE	MARKS SCORED	% MARKS
1	380021507510	JOHN BERLIN JOE J U	III PHARM D	42	84
2	380021507511	KANIMOZHI K	III PHARM D	46	92
3	380021507512	KARTHICK J	III PHARM D	42	84
4	380021507513	KAVIYA R	III PHARM D	48	96
5	380021507514	KIRANKUMARN V	III PHARM D	40	80
6	380021507515	MOHANRASU P	III PHARM D	42	84
7	380021507516	MOHIT R	III PHARM D	36	72
8	380021507517	PARTHASARATHY S	III PHARM D	38	76
9	380020507504	DHANUSHKUMAR S	IV PHARM D	40	80
10	380020507505	EDWIN V REJI	IV PHARM D	32	64
11	380020507506	FALAHUDDHARAIN R	IV PHARM D	A	A
12	380020507507	GEHESH S V	IV PHARM D	46	92
13	380020507508	GUNASEKAR M	IV PHARM D	34	68
14	380020507509	KALAIKARUNA K	IV PHARM D	46	92

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15	380020507510	KARTHIKEYAN K	IV PHARM D	42	84
16	380020507511	KEERTHI VASAN A	IV PHARM D	48	96
17	380020507526	SURYA R	IV PHARM D	36	72
18	380020507527	SURYA S	IV PHARM D	38	76
19	380020507528	TAMILARASAN P	IV PHARM D	44	88
20	380020507529	VASANTH KUMAR C	IV PHARM D	46	92
21	380020507530	VINYA BHAGATH B	IV PHARM D	48	96
22	381910402	ALSHADA SHARF	V PHARM D	36	72
23	381910403	ANCY B	V PHARM D	38	76
24	381910404	ARCHANA B	V PHARM D	40	80
25	381910405	BALAJI S	V PHARM D	42	84
26	381910406	BHARATH M	V PHARM D	A	A
27	381910407	DHILIP KUMAR M	V PHARM D	34	68
28	381910408	DONY D	. V PHARM D	32	64
29	381810425	PAPITHA S	VI PHARM D	38	76
30	381810426	PRAVEEN N	VI PHARM D	36	72
31.	381810427	RESHMA P VARGHESE	VI PHARM D	34	68
32	381810428	SHAFRIN FATHIMA A S	VI PHARM D	44	88
33	381810429	N THIRUMURUGAN	VI PHARM D	46	92
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37	560023507503	AJAY KRISHNA M	SEM-I B.PHARM	38	76
38	560023507504	ANANDH A	SEM-I B.PHARM	32	64
39	560022507532	KAJENDHIRAN P COICAL	SEM-III B.PHARM	(A)	A

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	1				
40	560022507533	KANISHKAR SHASATIVEL S	SEM-III B.PHARM	40	80
41	560022507534	KANNAN M	SEM-III B.PHARM	44	88
42	560022507535	KAVIYA R	SEM-III B.PHARM	38	76
43	560022507536	KAVIYA S	SEM-III B.PHARM	44	88
44	560022507537	KISHORE S	SEM-III B.PHARM	46	92
45	560022507538	LAVANYA M	SEM-III B.PHARM	42	84
46	560022507539	MADHAN M	SEM-III B.PHARM	46	92
47	560022507540	MAHARANJANI T	SEM-III B.PHARM	44	88
48	560021507512	BARNEDO P	SEM-IV B.PHARM	46	92
49	560021507513	DEEPAK M	SEM-IV B.PHARM	48	96
50	560021507514	DHANUSH A	SEM-IV B.PHARM	42	84
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55	560021507519	DHIVYA S	SEM-IV B.PHARM	42	84
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57	261123507501	BHAVATHARANI R	SEM-I M.PHARM (PHARMACEUTICS)	46	92
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60- 70% Marks = 06 students

70- 80 % Marks = 10 students

More than 80% Marks = 40 students

#### **Outcome attainment Rubrics:**

Attainment level 1- If students getting 60-70% of marks

Attainment level 2- If students getting 70- 80% of marks

Attainment level 3- If students getting more than 80 % of marks

#### Attainment level:

Since, 40 students scored more than 80% of marks

PROGRAMME CO-ORDINATOR

PRINCIPAL

Dr. N.SENTHILKUMAR. PRINCIPAL.

JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION ANNALIJKK SAMPOORANI AMMAL COLLEGE OF PHARMACY. ETHIRMEDU. KOMARAPALAYAM - 638 183.

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#### STUDENT FEEDBACK ANALYSIS



# JKKMMRF'S ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY. KOMARAPALAYAM, DEPARTMENT OF PHAMACEUTICS



#### STUDENT FEEDBACK FORM

NAME OF STUDENT: Swya. R

REGISTRATION NO: 380020507506

COURSE: Pharm. D

YEAR & SEMESTER: IV - Year

SEMINAR TOPIC: A dvertising and DATE & TIME: 16/06/2023

1. Over all, how satisfied were you with this seminar?

- Very satisfied
- Satisfied
- o Neutral
- Dissatisfied
- Very dissatisfied
- 2. How clear were the idea and concepts we presented?
  - o Extremely clear
  - Very clear
  - Moderately clear
  - Not very clear
  - Not at all clear



Dr. N.SENTHILKUMAR, PRINCIPAL,

## ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY

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Ethirmedu, B. Komarapalayam - 638183, Namakkal Dist. Tamilnadu, India.

Website: www.jkkmmrfpharmacy.edu.in/e.mail: principal@jkkmmrfpharmacy.edu.in Contact No: +919789456750, +919943066944, +919943069944

Ph.D.,

	Dr. N. SENTHILKUMAR,
	Principal Princi
3.	What percentage of the information was new to you?
	0 100%
	75%
	o 50%
	0 25%
	0 0%
4.	How informative did you find our seminar?
	Extremely informative
	o Very informative
	o Moderately informative
	Not very informative
	Not informative all
_	Were there any technical issues that prevented you from seeing or hearing the seminar?
5.	Yes
	No
0.	Would you like to learn more about this topic?
7	No  Rate the content of the slides/ virtual aid?
7.	
	o Extremely clear
	Very clear
	o Moderately clear
	o Not very clear
	o Not at all clear

8. How accurate was the session description?

Extremely clear

Very clear

Moderately clear

Not very clear

Not at all clear



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- 9. How did the session compare to your expectations?
  - o Excellent
  - Good
  - o Fair
  - o Poor
  - o Not at all clear
- 10. How would you rate the content of the seminar?
  - 0
  - 0 2
  - 0 3
  - 0/4
  - 0 5

STUDENT NAME & SIGNATURE

Dr. N.SENTHILKUMAR, PRINCIPAL.

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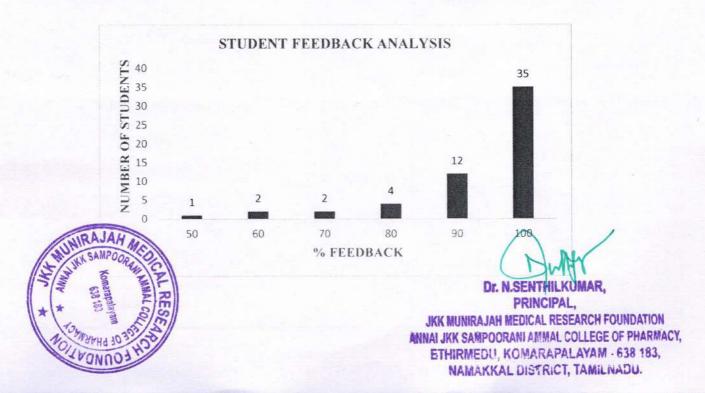
> > DATE: 16/06/2023

#### REPORT SUMMARY

Academic year	2023-2024
Add –on course title	Advertising and Marketing Communications
Date	12/06/2023 To 16/06/2023
Duration of the Course	30 HOURS
Total participants Enrolled	60
Successfully Completed	56
Type of Assessment	Multiple Choice of Questions (MCQ'S)
Course Outcome	Explore the dynamic advertising and marketing communications industry. Gain knowledge in both theoretical and applied aspects of progressive marketing communications and acquire the industry techniques to perform the advertising/communications functions businesses require to compete in traditional and digital marketing environments.
Outcome Attainment	40 students scored more than 80% of marks

#### Feedback Question Analysis Question Asked-Feedback Rating

1.Satisfaction	6.Like to learn more about this topic
2.Clarity	7.Rate the content of the slides/virtual aid
3. Percentage of the information was new	8. Accuracy of the sessions
4. Informative	9.Session expectations
5. Technical issues	10.Rate the content of the seminar



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#### **PHOTOGRAPH**







Dr. N.SENTHILKUMAR, PRINCIPAL,



# JKKMMRF'S ANNAI JKK SAMPOORANI AMMAL COLLEGE OF PHARMACY KOMARAPALAYAM VALUE ADDED COURSE



Organized by

**DEPARTMENT OF PHARMACEUTICS** 

certificate of participant

KANNAN.M

Has appreciated for his / her participation in VALUE ADDED COURSE ON ADVERTISING AND MARKETING COMMUNICATIONS 12/06/2023 TO 16/06/2023

COORDINATOR

CONVENOR

Dr. N.SENTHILKUMAR PRINCIPAL.

JKK MUNIRAJAH MEDICAL RESEARCH FOUNDATION

ETHIRMEDU, KOMARARA

NAMES AL DISTRICT, TAMILNADO